STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

QUARTERLY FINANCIAL REPORTING FORM

Submitted on 2/14/2003 10:53:00 AM

		1
1.	FOR THE QUARTER ENDING:	December 31, 2002
2.	Name:	Aetna Dental of California Inc.
3.	File Number:(Enter last three digits) 933-0	313
4.	Date Incorporated or Organized:	July 24, 1995
5.	Date Licensed as a HCSP:	September 30, 1993
6.	Date Federally Qualified as a HCSP:	N/A
7.	Date Commenced Operation:	September 30, 1993
8.	Mailing Address:	40 W. Cochran St., Suite 200, Simi Valley, CA 93065
9.	Address of Main Administrative Office:	40 W. Cochran St., Suite 200, Simi Valley, CA 93065
10.	Telephone Number:	(805) 955-2331
11.	HCSP's ID Number:	06-1160812
12.	Principal Location of Books and Records:	2409 Camino Ramon, San Ramon, CA 94583
13.	Plan Contact Person and Phone Number:	Julie A. Dashiell
14.	Financial Reporting Contact Person and Phone Number:	Julie A. Dashiell
15.	President:*	Bryan John Geremia
16.	Secretary:*	Mary Virginia Anderson, Assistant Secretary
17.	Chief Financial Officer:*	Julie Ann Dashiell, Principal Financial Officer
18.	Other Officers:*	See page 18 - Notes to Financial Statements for list of additional officers
19.		
20.		
21.		
22.	Directors:*	Scott Alan Schnuckle
23.		Alan Stuart Hischberg
24.		Ronald Edward Inge
25.		Bryan John Geremia
26.		Julie Ann Dashiell
27.		William Albert Slavin
28.		
29.		
30.		
31.		

The officers listed on lines 15 through 17 of the health care service plan noted on line 2, being duly sworn, each for himself or herself, deposes and says that they are the officers of the said health care service plan, and that, for the reporting period stated above, all of the herein assets were the absolute property of the said health care service plan, free and clear from any liens or claims thereon, except as herein stated, and that these financial statements, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said health care service plan as of the reporting period stated above, and of its income and deductions therefrom for the period reported, according to the best of their information, knowledge and belief, respectively.

	knowledge and benef, respectively.					
32.	President	Bryak John Gereinia				
33.	Secretary	Mary Virginia Anderson, Assistant Secretary				
34.	Chief Financial Officer	Julie Ann Dashiell, Principal Financial Officer				
	$\mbox{*}$ Show full name (initials not accepted) and indicate by sign (#) those statement.	officers and directors who did not occupy the indicated position in the previous				
35.	Check if this is a revised filing:					
36.	If all dollar amounts are reported in thousands (000), check her	n 🖳				

Check My Work.

STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

QUARTERLY FINANCIAL REPORTING FORM

SUPPLEMENTAL INFORMATION

		1
1.	Are footnote disclosures attached with this filing?	Yes 🔻
2.	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No 🔻
3.	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	No 🔻
4.	Have the Restricted Assets changed from the previous quarterly filing? If "yes", complete Schedule A-2 (Restricted Assets).	No •
5.	Are there any significant changes reported on Schedule G, Section III?	Yes 🔽
6.	If "yes", describe:	Plan began reporting Sch G, III with this report as FFS costs have grown over 25% of total dental expenses.

REPORT #1 ---- PART A: ASSETS

	REPORT #1 PART A: ASSETS	
	1	2
IDDENT	ASSETS:	Current Period
1.		11,850,248
2.	Cash and Cash Equivalents Short-Term Investments	11,650,246
3.	Premiums Receivable - Net	2,109,259
	Interest Receivable	
4.		10,354
5.	Shared Risk Receivables - Net	
6.	Other Health Care Receivables - Net	120 (1
7.	Prepaid Expenses	120,61
8.	Secured Affiliate Receivables - Current	1.070.00
9.	Unsecured Affiliate Receivables - Current	1,978,89
10.	Aggregate Write-Ins for Current Assets	162,29
11.	TOTAL CURRENT ASSETS (Items 1 to 10)	16,231,65
HER AS	SSETS:	
12.	Restricted Assets	50,000
13.	Long-Term Investments	,
14.	Intangible Assets and Goodwill - Net	
15.	Secured Affiliate Receivables - Long-Term	
16.	Unsecured Affiliate Receivables - Past Due	
17.	Aggregate Write-Ins for Other Assets	
18.	TOTAL OTHER ASSETS (Items 12 to 17)	50,00
10.	TOTAL OTHER ASSETS (Reliis 12 to 17)	30,00
OPERT	Y AND EQUIPMENT	
19.	Land, Building and Improvements	
20.	Furniture and Equipment - Net	
21.	Computer Equipment - Net	
22.	Leasehold Improvements -Net	
23.	Construction in Progress	
24.	Software Development Costs	
25.	Aggregate Write-Ins for Other Equipment	
26.	TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25)	
27.	TOTAL ASSETS	16,281,65
1001.	DF WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS Deferred Taxes	162,29
	Defened Taxes	102,29
1002.		
1003.		
1004.		
1098.	Summary of remaining write-ins for Item 10 from overflow page	162.20
1099.	TOTALS (Items 1001 thru 1004 plus 1098)	162,29
	OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	
1701.		
1702.		
1703.		
1704.		
1798.	Summary of remaining write-ins for Item 17 from overflow page	
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	!
TAILS (OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT	
2501.		
2502.		
2503.		
2504.		
2598.	Summary of remaining write-ins for Item 25 from overflow page	
2599.	TOTALS (Items 2501 thru 2504 plus 2598)	
4377.	1011125 (16:115 2501 tillu 2504 pius 2570)	

REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Current Period	
		T	Non-	
JRRENT I	JABILITIES:	Contracting	Contracting	Total
1.	Trade Accounts Payable	63,339	XXX	63,339
2.	Capitation Payable	316,574	XXX	316,574
3.	Claims Payable (Reported)	718,656		718,656
4.	Incurred But Not Reported Claims	2,678,253		2,678,253
5.	POS Claims Payable (Reported)			0
6.	POS Incurred But Not Reported Claims			0
7.	Other Medical Liability	410,000		410,000
8.	Unearned Premiums	70,491	XXX	70,491
9.	Loans and Notes Payable		XXX	C
10.	Amounts Due To Affiliates - Current	4,312,914	XXX	4,312,914
11.	Aggregate Write-Ins for Current Liabilities	435,753	0	435,753
12.	TOTAL CURRENT LIABILITIES (Items 1 to 11)	9,005,980	0	9,005,980
	BILITIES:	2,000,200		-,,,,,,,,
13.	Loans and Notes Payable (Not Subordinated)		XXX	0
14.	Loans and Notes Payable (Subordinated)		XXX	0
15.	Accrued Subordinated Interest Payable		XXX	0
16.	Amounts Due To Affiliates - Long Term		XXX	0
17.	Aggregate Write-Ins for Other Liabilities	0	XXX	0
18.	TOTAL OTHER LIABILITIES (Items 13 to 17)	0	XXX	0
19.	TOTAL LIABILITIES	9,005,980	0	9,005,980
ET WORT		,,,,,,,		,,,,,,,,,,
20.	Common Stock	XXX	XXX	500
21.	Preferred Stock	XXX	XXX	500
22.	Paid In Surplus	XXX	XXX	2,209,500
23.	Contributed Capital	XXX	XXX	_,,_,
24.	Retained Earnings (Deficit)/Fund Balance	XXX	XXX	5,065,677
25.	Aggregate Write-Ins for Other Net Worth Items	XXX	XXX	0,000,077
			+	
	TOTAL NET WORTH (Items 20 to 25)	XXX	XXX	7 275 677
26. 27.	TOTAL NET WORTH (Items 20 to 25) TOTAL LIABILITIES AND NET WORTH	XXX	XXX	7,275,677 16,281,657
26.	TOTAL LIABILITIES AND NET WORTH	+		
26. 27.		XXX		
26. 27.	TOTAL LIABILITIES AND NET WORTH F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA	XXX		16,281,657
26. 27. ETAILS O	TOTAL LIABILITIES AND NET WORTH	XXX BILITIES 335,753		16,281,657 335,753
26. 27. ETAILS OF	TOTAL LIABILITIES AND NET WORTH F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable	XXX		16,281,657 335,753 100,000
26. 27. ETAILS OF 1101. 1102.	TOTAL LIABILITIES AND NET WORTH F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable	XXX BILITIES 335,753		16,281,657 335,753 100,000 0
26. 27. ETAILS OF 1101. 1102. 1103.	TOTAL LIABILITIES AND NET WORTH F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual	XXX BILITIES 335,753		16,281,657 335,753 100,000
26. 27. 27. 27. 27. 27. 27. 27. 27. 27. 27	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page	XXX BILITIES 335,753 100,000	XXX	16,281,657 335,753 100,000 0 0
26. 27. 27. 27. 27. 27. 27. 27. 27. 27. 27	TOTAL LIABILITIES AND NET WORTH F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual	XXX BILITIES 335,753		16,281,657 335,753 100,000 0
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page	XXX BILITIES 335,753 100,000 435,753	XXX	16,281,657 335,753 100,000 0
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198)	XXX BILITIES 335,753 100,000 435,753	XXX	335,753 100,000 0 0 435,753
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198)	XXX BILITIES 335,753 100,000 435,753	XXX 0	16,281,657 335,753 100,000 0 0 435,753
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198)	XXX BILITIES 335,753 100,000 435,753	XXX 0	16,281,657 335,753 100,000 0 0 435,753
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701. 1702.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198)	XXX BILITIES 335,753 100,000 435,753	XXX 0 XXX XXX	16,281,657 335,753 100,000 0 435,753
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701. 1702. 1703.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198)	XXX BILITIES 335,753 100,000 435,753	XXX 0 XXX XXX XXX	16,281,657 335,753 100,000 0
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701. 1702. 1703. 1704.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI	XXX BILITIES 335,753 100,000 435,753	XXX XXX XXX XXX XXX	16,281,657 335,753 100,000 0 0 435,753 0 0 0
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701. 1702. 1703. 1704. 1798.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI Summary of remaining write-ins for Item 17 from overflow page	XXX BILITIES 335,753 100,000 435,753	0 XXX XXX XXX XXX XXX XXX	16,281,657 335,753 100,000 () () 435,753
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701. 1702. 1703. 1704. 1798.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI Summary of remaining write-ins for Item 17 from overflow page	XXX BILITIES 335,753 100,000 435,753 LITIES	0 XXX XXX XXX XXX XXX XXX	16,281,657 335,753 100,000 () () 435,753
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701. 1702. 1703. 1704. 1798.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	XXX BILITIES 335,753 100,000 435,753 LITIES	0 XXX XXX XXX XXX XXX XXX	16,281,657 335,752 100,000 ((435,753
26. 27. ETAILS OF 1101. 1102. 1103. 1104. 1198. 1199. ETAILS OF 1701. 1702. 1703. 1704. 1798. 1799.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	XXX	0 XXX XXX XXX XXX XXX XXX	16,281,657 335,753 100,000 () () 435,753
26. 27. ETAILS Of 1101. 1102. 1103. 1104. 1198. 1199. ETAILS Of 1701. 1702. 1703. 1704. 1798. 1799. ETAILS Of 2501. 2501.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	XXX	XXX XXX XXX XXX XXX XXX XXX	16,281,657 335,753 100,000 0 435,753
26. 27. ETAILS Of 1101. 1102. 1103. 1104. 1198. 1199. ETAILS Of 1701. 1702. 1703. 1704. 1798. 1799. ETAILS Of 2501. 2502. 2503.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	XXX	XXX XXX XXX XXX XXX XXX XXX XXX XXX	16,281,657 335,753 100,000 0 435,753
26. 27. ETAILS Of 1101. 1102. 1103. 1104. 1198. 1199. ETAILS Of 1701. 1702. 1703. 1704. 1798. 1799. ETAILS Of 2501. 2501.	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA Current Federal & State Tax Payable Claims Adj. Accrual Summary of remaining write-ins for Item 11 from overflow page TOTALS (Items 1101 thru 1104 plus 1198) F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	XXX	XXX XXX XXX XXX XXX XXX XXX	16,281,657 335,753 100,000 0 435,753

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
REVENUE		12 210 072	12 212 626
1.	Premiums (Commercial)	13,210,072	42,212,920
2.	Capitation		
3.	Co-payments, COB, Subrogation		
4.	Title XVIII - Medicare		
5.	Title XIX - Medicaid		
6.	Fee-For-Service		
7.	Point-Of-Service (POS)		
8.	Interest	27,000	138,970
9.	Risk Pool Revenue		
10.	Aggregate Write-Ins for Other Revenues	0	(
11.	TOTAL REVENUE (Items 1 to 10)	13,237,072	42,351,890
EXPENSE			
	and Hospital		
12.	Inpatient Services - Capitated		
13.	Inpatient Services - Per Diem		
14.	Inpatient Services - Fee-For-Service/Case Rate	4 425 470	14 641 151
15.	Primary Professional Services - Capitated	4,435,479	14,641,174
16.	Primary Professional Services - Non-Capitated	3,030,324	9,004,426
17.	Other Medical Professional Services - Capitated		
18.	Other Medical Professional Services - Non-Capitated		
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS		
20.	POS Out-Of-Network Expense		
21.	Pharmacy Expense - Capitated		
22.	Pharmacy Expense - Fee-for-Service		
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	0	C
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	7,465,803	23,645,600
Administ		242.710	5.00.010
25.	Compensation	243,719	568,918
26.	Interest Expense	14.200	20.455
27.	Occupancy, Depreciation and Amortization	14,380	30,477
28.	Management Fees	1 227 207	1 220 155
29.	Marketing	1,327,205	1,339,477
30.	Affiliate Administration Services	934,419	3,165,969
31.	Aggregate Write-Ins for Other Administration	-685,151	34,706
32.	TOTAL ADMINISTRATION (Items 25 to 31)	1,834,572	5,139,547
33.	TOTAL EXPENSES	9,300,375	28,785,147
34.	INCOME (LOSS)	3,936,697	13,566,743
35.	Extraordinary Item		
36.	Provision for Taxes	1,317,552	4,688,068
37.	NET INCOME (LOSS)	2,619,145	8,878,675
NET WOR			
38.	Net Worth Beginning of Period	6,656,532	4,397,002
39.	Audit Adjustments		
40.	Increase (Decrease) in Common Stock		
41.	Increase (Decrease) in Preferred Stock		
42.	Increase (Decrease) in Paid in Surplus		
43.	Increase (Decrease) in Contributed Capital		
44.	Increase (Decrease) in Retained Earnings:		
45.	Net Income (Loss)	2,619,145	8,878,67
46.	Dividends to Stockholders	-2,000,000	-6,000,000
47.	Aggregate Write-Ins for Changes in Retained Earnings	0	
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	0	(
49.	NET WORTH END OF PERIOD (Items 38 to 48)	7,275,677	7,275,677

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
TAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES		
1001.			
1002.			
1003.			
1004.			
1005.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page		
1099.	TOTALS (Items 1001 thru 1006 plus 1098)	0	
TAILS	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EXI	PENSES	
2301.			
2302.			
2303.			
2304.			
2305.			
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page		
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	0	
3101. 3102. 3103.	Bad Debt Expense Other Administrative Expenses	-765,581 80,430	-78,44 113,14
3103.			
3104.			
3105.			
3106.			
3198.	Summary of remaining write-ins for Item 31 from overflow page		
3199.	TOTALS (Items 3101 thru 3106 plus 3198)	-685,151	34,70
TAILS	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4701.			
4702.			
4703.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page		
	Summary of remaining write-ins for Item 47 from overflow page TOTALS (Items 4701 thru 4706 plus 4798)	0	
4798. 4799.	, ,		
4798. 4799.	TOTALS (Items 4701 thru 4706 plus 4798)		
4798. 4799. ETAILS	TOTALS (Items 4701 thru 4706 plus 4798)		
4798. 4799. TAILS 4801.	TOTALS (Items 4701 thru 4706 plus 4798)		
4798. 4799. TAILS 4801. 4802.	TOTALS (Items 4701 thru 4706 plus 4798)		
4798. 4799. ETAILS 4801. 4802. 4803.	TOTALS (Items 4701 thru 4706 plus 4798)		
4798. 4799. TAILS 4801. 4802. 4803. 4804.	TOTALS (Items 4701 thru 4706 plus 4798)		
4798. 4799. TAILS 4801. 4802. 4803. 4804. 4805.	TOTALS (Items 4701 thru 4706 plus 4798)		

REPORT #3: STATEMENT OF CASH FLOWS (Direct Method)

	1	2	3
		Current Period	Year-to-Date
	OW PROVIDED BY OPERATING ACTIVITIES		
1.	Group/Individual Premiums/Capitation		
2.	Fee-For-Service		
3.	Title XVIII - Medicare Premiums		
4.	Title XIX - Medicaid Premiums		
5.	Investment and Other Revenues		
6.	Co-Payments, COB and Subrogation		
7.	Medical and Hospital Expenses		
8.	Administration Expenses		
9.	Federal Income Taxes Paid		
10.	Interest Paid		
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	0	(
CASH FLC	DW PROVIDED BY INVESTING ACTIVITIES		
12.	Proceeds from Restricted Cash and Other Assets		
13.	Proceeds from Investments		
14.	Proceeds for Sales of Property, Plant and Equipment		
15.	Payments for Restricted Cash and Other Assets		
16.	Payments for Investments		
17.	Payments for Property, Plant and Equipment		
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	0	(
CASH FLC	OW PROVIDED BY FINANCING ACTIVITIES:		
19.	Proceeds from Paid in Capital or Issuance of Stock		
20.	Loan Proceeds from Non-Affiliates		
21.	Loan Proceeds from Affiliates		
22.	Principal Payments on Loans from Non-Affiliates		
23.	Principal Payments on Loans from Affiliates		
24.	Dividends Paid		
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	0	(
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	0	(
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	0	(
28.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER	0	
29.	CASH AND CASH EQUIVALENTS AT THE BEDINGRING OF THE QUARTER CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	0	(
	LIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIE		
30.	Net Income	2,619,145	8,878,675
		2,019,143	0,070,07.
	ents to Reconcile Net Income to Net Cash Provided by Operating Activities		
31.	Depreciation and Amortization		
32.	Decrease (Increase) in Receivables		
33.	Decrease (Increase) in Prepaid Expenses		
34.	Decrease (Increase) in Affiliate Receivables		
35.	Increase (Decrease) in Accounts Payable		
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool		
37.	Increase (Decrease) in Unearned Premium		
38.	Aggregate Write-Ins for Adjustments to Net Income	0	(
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	0	(
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	2,619,145	8,878,675
	(Item 30 adjusted by Item 39 must agree to Item 11)		
DETAILS (OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINAL	NCING ACTIVIT	IES
2501.			
2502.			
2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
2599.	TOTALS (Items 2501 thru 2503 plus 2598)	0	(
	OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOME	U	
	of write-ind aggregated at Item 30 for adjustiments to NET income		
3801.			
3802.			
3803.			
3898.	Summary of remaining write-ins for Item 38 from overflow page		
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	0	(

REPORT #3: STATEMENT OF CASH FLOWS (Indirect Method)

	REPORT #3: STATEMENT OF CASH FLOWS (Indirect M	1	2
CA CIL EX	DIVIGED ON OPED A TIME A CONTINUE OF	Current Period	Year-to-Date
	OWS FROM OPERATING ACTIVITIES:	2 (10 145	0 070 775
1.	Net Income (Loss)	2,619,145	8,878,675
	ENTS TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED (USED)		
	ATING ACTIVITIES:		
2.	Depreciation and Amortization		
3.	Unrealized Gains/Losses on Equity Securities		
4.	Gain/Loss on Sale of Assets	224255	24.024
5.	Deferred Income Taxes	234,257	-24,824
	IN OPERATING ASSETS AND LIABILITIES		
-	Decrease in Operating Assets:	1.600.150	007.407
6.	Receivables	-1,690,153	-887,687
7.	Prepaid Expenses	16,950	13,023
8.	Affiliate Receivables	831,586	-1,942,546
9.	Aggregate write-ins for (increase) decrease in operating assets	0	0
	Decrease) in Operating Liabilities:		
10.	Trade Accounts Payable	24,591	-5,710
11.	Capitation Payable	134,580	197,226
12.	Claims Payable and IBNR	655,720	2,074,489
13.	Other Medical Liability	30,000	196,408
14.	Unearned Premiums	14,605	53,803
15.	Affiliate Payables	3,135,211	3,488,636
16.	Aggregate write-ins for increase (decrease) in operating liabilities	-541,186	-1,056,817
17.	NET CASH PROVIDED (USED) IN OPERATING ACTIVITIES	5,465,306	10,984,676
CASH FLO	OW FROM INVESTING ACTIVITIES		
18.	Proceeds from Restricted Cash and Other Assets		
19.	Proceeds from Investments		
20.	Proceeds for Sales of Property, Plant, and Equipment		
21.	Payments for Restricted Cash and Other Assets		
22.	Payments for Investments		
23.	Payments for Property, Plant, and Equipment		
24.	Aggregate write-ins for cash flow provided by investing activities	0	0
25.	NET CASH PROVIDED (USED) IN INVESTING ACTIVITIES	0	0
GA GTT TT	DIVERSON FINANCING A CENTURY		
	OW FROM FINANCING ACTIVITIES		
26.	Proceeds from Paid-in-Capital or Issuance of Stock		
27.	Loan Proceeds from Non-Affiliates		
28.	Loan Proceeds from Affiliates		
29.	Principal Payments on Loans from Non-Affiliates		
30.	Principal Payments on Loans from Affiliates	2 000 000	6 000 000
31.	Dividends Paid	-2,000,000	-6,000,000
32.	Principal Payments under lease obligations		
33.	Aggregate write-ins for cash flow provided by financing activities	0	0
34.	NET CASH PROVIDED (USED) IN FINANCING ACTIVITIES	-2,000,000	-6,000,000
35.	NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	3,465,306	4,984,676
36.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER	8,384,942	6,865,572
37.	CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	11,850,248	11,850,248

REPORT #3: STATEMENT OF CASH FLOWS (Indirect Method)

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 9 FOR (INCREASE) DECREASE IN OPE	ERATING ASSET	Γ S
901.			
902.			
903.			
998.	Summary of remaining write-ins for Item 9 from overflow page		
999.	TOTALS (Items 901 thru 903 plus 998)	0	0
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 16 FOR INCREASE (DECREASE) IN OP	PERATING LIAB	ILITIES
1601.	Income Tax Payable	-641,186	-1,156,817
1602.	Claims Loss Adj. Expense	100,000	100,000
1603.			
1698.	Summary of remaining write-ins for Item 16 from overflow page		
1699.	TOTALS (Items 1601 thru 1603 plus 1698)	-541,186	-1,056,817
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 24 FOR CASH FLOW PROVIDED BY IN	VESTING ACT	IVITIES
2401.			
2402.			
2403.			
2498.	Summary of remaining write-ins for Item 24 from overflow page		
2499.	TOTALS (Items 2401 thru 2403 plus 2498)	0	0
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 33 FOR CASH FLOW PROVIDED BY FI	INANCING ACT	IVITIES
3301.			
3302.			
3303.			
3398.	Summary of remaining write-ins for Item 33 from overflow page		
3399.	TOTALS (Items 3301 thru 3303 plus 3398)	0	0

REPORT #4: ENROLLMENT AND UTILIZATION TABLE

TOTAL ENROLLMENT

1	2	3	4	5	6	Total Member A	Ambulatory Encou	nters for Period	10	11	12
					Cumulative						
					Enrollee				Total Patient	Annualized	Average
	Total Enrollees At End of	Additions During	Terminations During	Total Enrollees at End of	Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period		Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	250,347	41,424	17,080	274,691	816,063			0		0	
2. Medicare Risk				0				0			
3. Medi-Cal Risk				0				0			
4. Individual				0				0			
5. Point of Service				0				0			
6. Aggregate write-ins for Other	0	0	0	0	0	0	0	0	0		
7. Total Membership	250,347	41,424	17,080	274,691	816,063	0	0	0	0	0	
DETAILS OF WRITE-INS AGGRE	EGATED AT ITEM 6 FOR	OTHER SOURCES OF	F ENROLLMENT								
601.				0				0			
602.				0				0			
603.				0				0			
Summary of remaining write-ins for											
698. Item 6 from overflow page				0				0			
Totals (lines 601 through 603 plus 699, 698) (Line 6 above)	0	0	0	0	0	0	0	0	0		
699. 696) (Lille 6 above)	1	U	U	U	Ü	U	U	0	U		

SCHEDULE A-1 (CASH)

1	2	3
Name of Depository (List all accounts even if closed during the period)	Account Number	Balance*
1. NOT REQUIRED ON QUARTER		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9. Total Cash on Deposit	0	
10. Cash on Hand (Petty Cash)		
11. Total Cash on Hand and on Deposit (Repor	t #1, Part A, Line 1)	0

SCHEDULE A-2 RESTRICTED ASSETS

1	2	3
Name of Depository (List all accounts even if closed during period)	Account Number	Balance*
12. NOT REQUIRED ON QUARTER		
13.		
14.		
15.		
16.		
17.		
18.		
19. Total Restricted Assets	0	

^{*} Indicate the Balance Per the HMO's Records

SCHEDULE C - PREMIUMS RECEIVABLE (Other than Affiliates)

Individually list all debtors (commercial only) with account balances greater than 5% of gross Premiums Receivable

	1	2	3	4	5
	Name of Debtor	31-60 Days	61-90 Days	Over 90 Days	Total
1.	NOT REQUIRED ON QUARTER		01701170		0
2. 3.					0
3.					0
4.					0
5.					0
6.					0
7.					0
8.					0
9.					0
10.					0
11.					0
12.					0
13.					0
14.					0
15.					0
16.					0
17.					0
18.					0
19.					0
20.					0
21. 22.					0
22.					0
23.					0
23. 24. 25.					0
25.					0
26. 27.					0
28.					0
29.					0
30.					0
31.					0
32.					0
33.					0
34.					0
35.					0
36.					0
37.					0
38.					0
39.					0
40.					0
41.					0
42.					0
43.					0
44.					0
45.					0
46.					0
47.					0
48.					0
49.					0
50.					0
51.					0
52.					0
53.					0
54.					0
55.	Total - Individual Listed Receivables	0	0	0	0

SCHEDULE D HEALTH CARE RECEIVABLES & AMOUNTS DUE FROM PARENT, SUBSIDIARIES, AND AFFILIATES

Individually list all debtors with account balances greater than 10% of gross Receivables

	1	2	3	4	5
	Name of Debtor No amounts in excess of 10% of gross receivables gr	31-60 Days	61-90 Days	Over 90 Days	Total
1.	No amounts in excess of 10% of gross receivables gr	eater than 30 days			0
2.					0
3.					0
4. 5.					0
5. 6.					0
7.					0
8.					0
9.					0
10.					0
11.					0
12.					0
13.					0
14.					0
15.					0
16.					0
17.					0
18.					0
19.					0
20.					0
21.					0
22.					0
23.					0
24.					0
25.					0
26.					0
27.					0
28.					0
29.					0
30.					0
31.					0
32.					0
33.					0
34.					0
35.					0
36.					0
37.					0
38.					0
39.					0
40. 41.					0
41.					0
43.					0
44.					0
45.					0
46.					0
47.					0
48.					0
49.					0
50.					0
51.					0
52.					0
53.					0
54.					0
55.	Total - Individual Listed Receivables	0	0	0	0

SCHEDULE F - ACCOUNTS PAYABLE

Individually list all creditors with account balances greater than 5% of total trade accounts payable. Group the total of all other payables and enter on the line titled, "Aggregate Accounts Not Individually Listed-Due." Report accounts payable from the initial date of billing or due date under contract.

1	2	3	4	5	6
Name of Debtor	31-60 Days	61-90 Days	91-120 Days	Over 120 Days	Total
1. NOT REQUIRED ON QUARTER					0
2.					0
3.					0
4.					0
5.					0
6.					0
7.					0
8.					0
9.					0
10.					0
11.					0
12. 13.					0
13.					0
114.					0
15. 16.					0
16.					0
17.					0
18.					0
19.					0
19. 20. 21. 22. 23.					0
21.					0
22.					0
23.					0
24. Total - Individual Listed Payables	0	0	0	0	0

SCHEDULE G - UNPAID CLAIMS ANALYSIS SECTION I - CLAIMS UNPAID

	1	2	3
Type of Claim	Reported Claims in Process of Adjustment	Estimated Incurred but Unreported	Total - Unpaid Claims (Columns 4+5 of Section II)
1. Inpatient Claims			0
2. Physician Claims			0
3. Referral Claims			0
4. Other Medical	718,656	2,678,253	3,396,909
5. TOTAL	718,656	2,678,253	3,396,909

SECTION II - ANALYSIS OF CLAIMS UNPAID - PREVIOUS YEAR (FILE ANNUAL ONLY)

<u>BECTION II</u>	THE TOIL OF	CENTINIE CT 12	THE THEY	TOOD TEITH (TEE III (I (CILE	OT (EI)
			Unpaid Claims	During the Fiscal		
	Claims Paid During	g the Fiscal Year	Y	l'ear		7
1	2	3	4	5	6	Estimated
Type of Claim	On Claims Incurred	On Claims	On Claims	On Claims	Total Claims	Liability of
	Prior to the first day	Incurred During	Unpaid Prior to	Incurred During	(Paid and Unpaid)	Unpaid Claims
	of the Current	the Fiscal Year	the first day of	the Year	for the Previous	Prior to the first
	Fiscal Year		the Previous		Fiscal Year	day of the Prior
			Fiscal Year		(2+4)	Year
6. Inpatient Claims	ANNUAL ONLY				0	
7. Physician Claims					0	
8. Referral Claims					0	
9. Other Medical					0	
10. TOTAL	0	0	0	0	0	0

SECTION III - INVENTORY OF CLAIMS TO BE PROCESSED*

	1	2	3	4	5	6	7
		Beginning					
		Balance		Deduct -			Ending Balance
		Number of Claims	Add - Claims	Claims paid	Deduct - Claims		Number of claims
	Month Ending	in inventory on the	Received during	during the	denied during the	Add/Deduct -	in inventory at the
11.		1st of each month	the month	month	month	Adjustments	end of the month
12.	January	4,290	16,043	14,366	1,515		4,452
13.	February	4,452	15,417	13,687	900		5,282
14.	March	5,282	14,871	12,523	1,145		6,485
15.	April	6,485	16,877	13,748	1,502		8,112
16.	May	8,112	21,337	19,586	2,231		7,632
17.	June	7,632	17,238	16,150	2,838		5,882
18.	July	5,882	21,408	21,010	2,324		3,956
19.	August	3,956	17,010	15,399	2,185		3,382
20.	September	3,382	15,098	14,750	1,359		2,371
21.	October	2,371	20,720	19,416	1,616		2,059
22.	November	2,059	16,280	14,135	1,411		2,793
23.	December	2,793	15,783	13,012	2,941		2,623

^{*} Describe any significant changes reported on Schedule G, Section III in the Supplemental Schedule (Page 2).

SCHEDULE H - AGING OF ALL CLAIMS

Age all claims on hand at the end of each month. Use the date of receipt to determine the number of days the claims is outstanding. The amount reported in Column 6 should equal the amount Reported on Schedule G, Section III, Column 7.

	1	2	3	4	5	6
1.	Month Ending	1-30 Days	31-60 Days	61-90 Days	Over 90 Days	Total
2.	January	3,249	517	686		4,452
3.	February	4,074	519	688		5,281
4.	March	5,091	600	794		6,485
5.	April	6,536	678	898		8,112
6.	May	6,533	473	626		7,632
7.	June	5,446	187	247		5,880
8.	July	3,664	126	166		3,956
9.	August	3,258	53	71		3,382
10.	September	2,098	117	156		2,371
11.	October	1,949	47	63		2,059
12.	November	2,605	81	107		2,793
13.	December	2,408	92	123		2,623

SCHEDULE I - ANALYSIS OF TOTAL MEDICAL LIABILITY TO ACTUAL CLAIMS PAID

Using the Plan's Lag Tables, complete the following table. Provide claim information the current quarter and the previous seven quarters. An actuarial certification may be submitted in lieu of this schedule.

	Reported Accrual				
	1	2	3	4	5
					Liability
					(Based on
		Total Medical	Amount	Difference -	plan's lag
	Quarter Ending Date	Liability*	Paid-To-Date	Column (2-3)	table)
1.	Current		XXX	0	
2.	SEE ATTACHED AC	CTUARIAL CER	TIFICATION	0	
3.	Previous			0	
4.	Previous			0	
5.	Previous 4 Charters			0	
6.	Previous 5 Charters			0	
7.	Previous			0	
8.	Previous			0	_

^{*} Should tie to Report #1, Part B, Columns 1 & 2, Lines 3 through 7.

NOTES TO FINANCIAL STATEMENTS 1. Other Officers of the Corporation (Continued from Page 1) 3. Lee Durham Aurich, Chief Financial Officer 4. Russell Page Smith, Vice President and Treasurer 5. Gregory Stephen Martino, Vice President and Secretary 6. Ronald Edward Inge, DDS, Vice President - Operations 7. Alan Stuart Hirschberg, Vice President 8. Blake Walker Martin, Vice President 9. Scott Alan Schnuckle, Vice President 10. William Albert Slavin, DDS, Vice President 11. James David Weiss, Controller and Assistant Secretary 12. Hazel Mary Ashworth, Assistant Treasurer 13. Elaine Rose Cofrancesco, Assistant Treasurer 14. Inda Chow, Assistant Secretary 15. Sanford Delaney Howie, Assistant Secretary 16. Lawrence Grant Orkins, Jr., Assistant Secretary 17. William Ira Kramer, Assistant Secretary 18. Catherine Bouffides Walsh, Assistant Secretary 19. Jerry John Bellizzi, Assistant Secretary 20. Kevin James Casey, Senior Investment Officer 21. 22. 23. 24 25. Financial Statement Footnotes - see attached Word document file (Notes-122002.doc) 26. Actuarial Certificate - signed copy to be mailed and see attached Word document file 27. 28. (ADC Actuarial Opinion-122002.doc) 29. 30. 31. 32. 33. 34. 35. 36. 37. 38. 39. 40. 41 42. 43. 44 45 46. 47 48. 49. 50. 51. 52. 53. 54. 55. 56. 57. 58.

	1	
	OVERFLOW PAGE FOR WRITE-INS	
1. NONE		
2. 3.		
4.		
5.		
6.		
7. 8.		
9.		
10.		
11.		
12. 13.		
14.		
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17. 18.		
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57. 58.		
59.		
<u> </u>		

KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06, 1300.84.2 AND 1374.68

	1	2	3	4	5
A. 1.	Explanation of the method of calculatin An incurred liability for dental services is		_	orical study of payme	nt patterns.
В.	Accounts and Notes Receivable from of	ficers, directors, owners or affiliat	es, as detailed below:		
	Name of Debtor	Nature of Relationship	Nature of Receivable	Amount	<u>Terms</u>
2.	Aetna	Affiliate	Inter-company Operating	1,971,072	Various
3.	AET Health Care Plan of CA	Affiliate	Inter-company Operating	7,822	Various
4.					
5. 6.					
0.					
c.	Donated materials or services received as detailed below:	by the reporting entity for the per	iod of the financial statem	ents,	
	Donor's Name	Affiliation with Reporting Entity	Valuation Method	Amount	
7.	NONE				
8.					
9.					
10.					
11.					
D.	Forgiven debt or obligations, as detailed	d below:			
	a		Summary of How		
12	Creditor's Name	Affiliation with Reporting Entity	Obligation Arose	Amount	
12. 13.	NONE				
14.					
15.					
				•	•
E.	Calculation of Tangible Net Equity (TN	NE) and Required TNE in accorda	nce with Section 1300.76 o	f the Rules:	
16.	Net Equity			\$ 7,275,677	[
17.	Add: Subordinated Debt			\$	
18.	Less: Receivables from officers, directors, and affiliates			\$	
19.	Intangibles			\$	
20.	Tangible Net Equity (TNE)			\$ 7,275,677	
21.	Required Tangible Net Equity (See Page 22)			\$ 660,177	
22.	TNE Excess (Deficiency)			\$ 6,615,500	
F.	Percentage of administrative co	sts to revenue obtained from	n subscribers and en	rollees:	
23.	Revenue from subscribers and en	rollees		\$ 42,212,920	
24.	Administrative Costs			\$ 5,139,547	
25.	Percentage			12	
26.	The amount of health care expe month period immediately prec which were or will be paid to no directly reimbursed to subscrib	eding the date of the report oncontracting providers or		\$ 254,841	
27.	Total costs for health care service preceding six months:	s for the immediately		\$ 13,796,041	
28.	Percentage			2	I

			, , , , , , , , , , , , , , , , , , , ,	
G.	If the amount of health care exper period immediately preceding the were or will be paid to noncontrac reimbursed to subscribers and enr total costs for health care services months, the following information reports, shall be provided:	date of the report which ting providers or directly ollees exceeds 10% of the for the immediately preceding six		
29.	Amount of all claims for noncontr reimbursement but not yet process	acting provider services received for sed:	\$ <u>N/A</u>	
30.	Amount of all claims for noncontr reimbursement during the previou	acting provider services denied for s 45 days:	\$ N/A	
31.	Amount of all claims for noncontrreimbursement but not yet paid:	acting provider services approved for	\$ N/A	
32.	An estimate of the amount of claim services incurred, but not reported		\$ N/A	
33.	Compliance with Section 1377(a) such section, as follows:	as determined in accordance with		
34.		Cash & cash equivalents maintained	\$ 0	
35.		Noncontracting provider claims (aggregate of total of items 29 - 32 above)	\$ 0	
36.		Cash & cash equivalents reported to be maintained (120% x Line 35)	\$ 0	
37.		Deposit required (100% of Line 36)	\$ 0	
38.		Excess (deficient) reserves (Line 34 - Line 37)	\$ 0	
	Percentage of premium revenue ea	arned from point-of-service plan contracts:		
39.	Premium revenue earned from poi	nt-of-service plan contracts	\$ N/A	
40.	Total premium revenue earned		\$ 0	
41.	Percentage		#VALUE!	
	Percentage of total health care expout-of-network services for point-	penditures incurred for enrollees for of-service enrollees:		
42.	Health care expenditures for out-o	f-network services for point-of-service enrollees	\$ N/A	
43.	Total health care expenditures		\$ 0	
44.	Percentage		#VALUE!	
45.	Point-of-Service Enrollment at en	d of period	N/A	
	Total Ambulatory encounters for J	period for point-of-service enrollees:		
46.	Physician		0	
47.	Non-Physician		0	
48.	Total		0	
49.	9. Total Patient Days Incurred for Point-of-Service enrollees		N/A	
50.	0. Annualized Hospital Days/1000 for Point-of-Service enrollees		N/A	
51.	Average Length of Stay for Point	N/A		
52.	2. Compliance with Section 1374.68(a) as follows:			
53.	Current Monthly Claims Payable for out-of-network coverage or services provided under Point-of-Service Contracts:		\$ N/A	
54.	4. Current monthly incurred but not reported claims balance for out-of-network coverage or services provided under Point-of-Service contracts		\$ N/A	
55.	Total		\$ 0	
56.	Total times 120%		\$ 0	
57.	Deposit (Greater of Line 56 or min	nimum of \$200,000)	\$ N/A	

REQUIRED TANGIBLE NET EQUITY (TNE) CALCULATION: TNE required must be equal to the GREATER of "A" "B" or "C" below (See Rule 1300.76)

	Eull Comice		Charielized		
	Full Service Plans		Specialized Plans		
	rians	1	rians		2
Α.	Minimum TNE Requirement		Minimum TNE Requirement	\$	50,000
В.	REVENUES:				
	2% of the first \$150 million of annualized premium revenues	\$ N/A	1	\$	150,000
	Plus		Plus		
	1% of annualized premium revenues in excess of \$150 million	\$ <u>N/A</u>	1% of annualized premium revenue in excess of \$7.5 million	\$	347,129
3.	Total	\$ 0	Total	\$	497,129
4.	HEALTHCARE EXPENDITURES: 8% of the first \$150 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$ 0	8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$	600,000
	Plus		Plus		
	4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.	\$ 0	4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.	\$	60,177
	Plus		Plus		
	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$ 0	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$	0
7.	Total	\$ 0	Total	\$	660,177
8.	Required "TNE" - Greater of "A" "B" or "C"	\$ N/A	Required "TNE" - Greater of "A" "B" or "C"	\$	660,177

KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

POINT OF SERVICE TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

			1				
1.	Net Equity	\$	7,275,677				
2.	Add: Subordinated Debt	\$	0				
3.	Less: Receivables from officers, directors, and affiliates	\$	0				
4.	Intangibles	\$	0				
5.	Tangible Net Equity (TNE)	\$	7,275,677				
6.	Required Tangible Net Equity (From Line 10 or 13 below)	\$	0				
7.	TNE Excess (Deficiency)	\$	7,275,677				
	ADJUSTED MINIMUM TANGIBLE NET EQUITY CALCULATION (Complete Section I or II):						
I.	Plan is required to have and maintain TNE as required by Rule	lan is required to have and maintain TNE as required by Rule 1300.76 (a)(1) or (2):					
8.	Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$	N/A				
9.	10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$	N/A				
10.	Add lines 8 and 9	\$	0				
II. Plan is required to have and maintain TNE as required by Rule 1300.76 (a)(3): PART A							
11.	Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 24)	¢	N/A				
10	<u>-</u>	Φ	N/A				
12.	10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$	N/A				
13.	Add lines 11 and 12	\$	0				
III.	III. MINIMUM TNE REQUIREMENT TO DETERMINE MONTHLY REPORTING						
14.	Multiply Line 5 (above) by 130%	\$	9,458,380				
15.	Multiply Line 6 (above) by 130%	\$	0				
16.	Difference (Line 14 - Line 15) If Line 14 is less than Line 15, then monthly reporting is required	\$ d	9,458,380				

WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1 Full Service <u>Plans</u>	2 Specialized <u>Plans</u>
1.	Health care expenditures for period \$	0	\$ 0
	Less:		
2.	Capitated or managed hospital payment basis expenditures	0	0
3.	Health care expenditures for out-of-network services for point-of-service enrollees	0	0
4.	Result	0	0
5.	Annualized	N/A	N/A
6.	Reduce to maximum of \$150 million		
7.	Multiply by 8%	0	\$ 0
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	0	\$ 0
9.	Less \$150 million	0	0
10.	Multiply by 4%	0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	0	\$ 0
12.	Multiply by 4%	0	\$ 0
13.	Total \$	0	\$ 0